



Esprit  
Estate Agent

ESPRIT ESTATE AGENT SDN BHD *Co. No.(1036697-P)*



# COMPANY CREDENTIAL

we grow by growing you

# INTRODUCTION

Esprit Estate Agent Sdn Bhd is a registered real estate firm with the Board of Valuers, Appraisers, Estate Agents and Property Managers of Malaysia under the purview of Ministry of Finance Malaysia.


Established in year 2000 under the name of Espri Estate Agent, as of 1st March 2013, we have restructured to a Pte Ltd company under Esprit Estate Agent Sdn Bhd to serve our clients better.

Our co-founders are Mr. Aldrin Tan and Mr. Harry Wong, each having a 22 years and 35 years experience and expertise in the real estate market.



## CORE VALUE

- Honesty
- Integrity
- Ethics
- Professionalism
- Team Work



## MISSION

To continuously progress, improve and excel in our real estate services to our clients



## VISSION

To be a market leader in providing a sustainable real estate services to our clients



## STRENGTH

We are a team of Esprians whom are passionate with what we do and we do it

# OUR SERVICES

---



## SALES & RENTAL

Residential, Industrial and Commercial real estates in the secondary market, representing individual owners and corporate clients.



## MARKETING & SALES

of Projects, representing major developers in Malaysia.



## CONSULTANCY

on retainer basis specialising in:-

- Strategic marketing
- Packaging and repackaging
- Planning on components of developments



## ADVISORY

on retainer basis:-

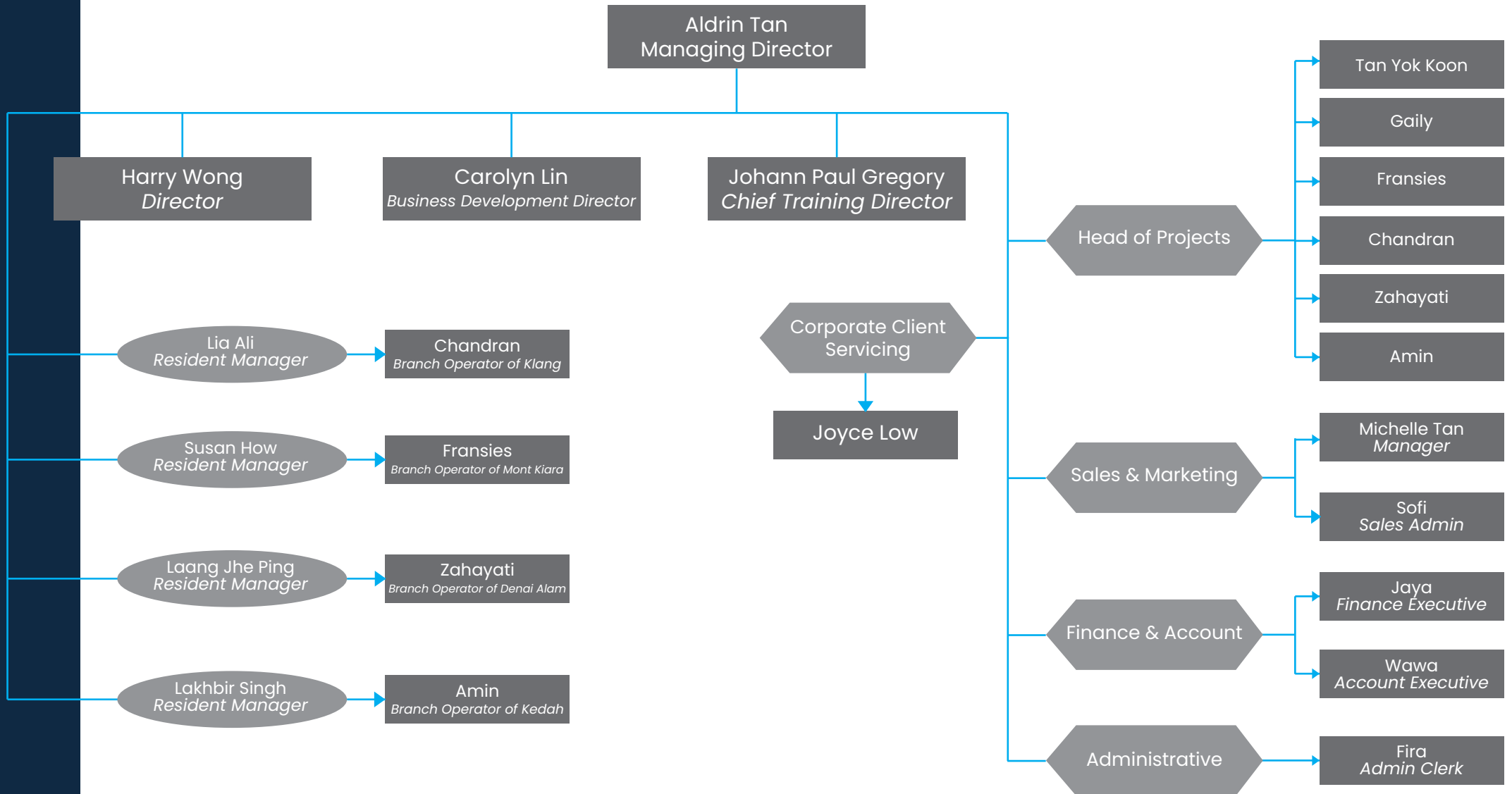
- advisory on real estate investments
- research on real estates data
- feasibility studies



## TRAINING & COACHING

- Negotiator Certification Course (NCC)
- Sales Coaching

# ORGANIZATIONAL CHART



# AWARDS & RECOGNITIONS

## TOP 10 REAL ESTATE COMPANIES IN MALAYSIA



BEST PRACTICE AWARD 2019  
BY STARPROPERTY



NATIONAL REAL ESTATE  
AWARD FOR THE REAL ESTATE  
AGENT OF THE YEAR 2020



NATIONAL REAL ESTATE  
AWARD FOR THE INDUSTRIAL  
FIRM OF THE YEAR 2020



NATIONAL REAL ESTATE  
AWARD FOR SPECIALISED  
PROJECT YEAR 2019



**iProperty.com**  
AGENTS ADVERTISING AWARDS

HIGHLY ACCLAIMED  
ELITE PROJECT MARKETING



**iProperty.com**  
AGENTS ADVERTISING AWARDS

HIGHLY ACCLAIMED  
AGENCY OF THE YEAR



**iProperty.com**  
AGENTS ADVERTISING AWARDS

HIGHLY ACCLAIMED  
OUTSTANDING REAL ESTATE  
AGENCY OF THE YEAR



# OUR TEAM

---



## Aldrin Tan | Managing Director

Graduated from The Australian National University with a Bachelor of Commerce major in Accountancy and Economics in 1994.

Obtained his diploma in Real Estate Agency by the Board of Valuers, Appraisers and Estate Agents in 2002.

A practicing estate agent since 1995, Aldrin was among the very few agents that started marketing developers' projects in year 2000 and over the years, he has brought Esprit to be a key player among the real estate agencies that market primary projects.



## Harry Wong | Director

Harry Wong Siew Seng. Graduated from Federal Institute of Technology in electrical engineering and has been a practicing real estate agent since 1983.

With his 35 years of experience and expertise in the market, he will be a valuable asset to our client.

## The Team | Esprians

Under our organisation chart, the team consist of 256 full time sales personnels and still growing, are fully registered with the Board of Valuers and Estate Agents Malaysia and are trained and equipped with the right knowledge in delivering our services to our clients.

With 9 back-end salaried staffs, mainly through our sales and marketing department, our sales force will be able to fully focus on delivering results to our clients and with consistent trainings and coaching ensure our professionalism in carrying out our jobs for clients.

# CLIENTS – DEVELOPERS

---



A member of UEM Group



# CLIENTS – CORPORATE

---



# CLIENTS – CONSULTANCY

---



MITSUI & CO.



# CURRENT PROJECTS

---



**Rei Seraya Ampang**  
Appointed Marketing Consultant  
on retainer basis  
UEM, PHB, MCS, Mitsui



**Maples Cyberjaya**  
Appointed Sales Agent  
Gadang



**Mizu Ara Damansara**  
Appointed Sales Agent  
Titijaya Bhd



**Habitus**  
Appointed Sales Agent  
Newfields



**Radia Bukit Jelutong**  
Appointed Sales Agent  
Sime Darby UEM Sunrise



**Sejati Resi Cyberjaya**  
Appointed Sales Agent  
Paramount Corp Bhd



**M Luna**  
Appointed Sales Agent  
Mahsing



**Solaris Parq Mont Kiara**  
Appointed Sales Agent  
UEM Sunrise



**Sekitar 26 Shah Alam**  
Appointed Sales Agent  
Paramount Corp Bhd



**The Glenz Glenmarie**  
Appointed Sales Agent  
Sg. Besi Construction Sdn Bhd



**Riveria Sentral**  
Appointed Sales Agent  
Titijaya Bhd



**Lake Front Homes**  
Appointed Sales Agent  
MCT



**Kiara Bay**  
Appointed Sales Agent  
UEM Sunrise



**Sejati Lakeside**  
Appointed Sales Agent  
Paramount



**Symphony Hills Cyberjaya**  
Appointed Sales Agent  
UEM Sunrise



**SouthVile**  
Appointed Sales Agent  
Mahsing



**Damai Seiring**  
Appointed Sales Agent  
Titijaya Bhd

# PAST PROJECTS

---

Since year 2000, Esprit has successfully marketed 58 developers' projects and the following are some of the projects that we marketed since 2012



**Arcoris Mont Kiara**  
Appointed Sales Agent  
UEM Sunrise



**Heritage Condo Malacca**  
Appointed Sales Agent  
Digistar Bhd



**Residensi 22 Mont Kiara**  
Appointed Sales Agent  
UEM Sunrise



**KL Gateway Bangsar South**  
Appointed Sales Agent  
Suez Cap Sdn Bhd



**Symphony Hills Cyberjaya**  
Appointed Sales Agent  
UEM Sunrise



**Teega Office Nusajaya**  
Appointed Sales Agent  
UEM Sunrise



**Sentral Bazar Nilai**  
Appointed Sales Agent  
SL Land Sdn Bhd



**Sejati Resi Cyberjaya**  
Appointed Sales Agent  
Paramount Corp Berhad



**Summer Suites KL**  
Appointed Sales Agent  
UEM Sunrise



**Imperia Nusajaya**  
Appointed Sales Agent  
UEM Sunrise



**Palm Garden**  
Appointed Sales Agent  
Acmar Bhd



**Utropolis Glenmarie**  
Appointed Sales Agent  
Paramount Corp Bhd



**Clovers Garden Resi**  
Appointed Sales Agent  
Mahsing



**Symphony Hills Landed**  
Appointed Sales Agent  
UEM Sunrise



**Ophiria Nusajaya**  
Appointed Sales Agent  
UEM Sunrise



**I-Suites I-City Shah Alam**  
Appointed Sales Agent  
I-Berhad

# OUR EXPERTISE – SERVICES





# CONTACT US



We would like to thank you for giving us this opportunity to submit in our company credential

For further information, please contact:-

Aldrin Tan  
Managing Director  
Esprit Estate Agent Sdn Bhd

Tel : 012 2020 222  
Email: [aldrin@espritestate.com](mailto:aldrin@espritestate.com)

#### **HQ, GLENMARIE**

NO. 1 (2nd Floor), Jalan Penguasa U1/53A,  
Temasya Glenmarie, 40150 Shah Alam,  
Selangor Darul Ehsan.  
Tel: 03 5569 2778  
Fax: 03 5567 0977  
Email: [admin@esspritestate.com](mailto:admin@esspritestate.com)

#### **KLANG**

NO 22-2 (2nd Floor), Jalan Tiara 2,  
Bandar Baru Klang, 41050 Klang,  
Selangor Darul Ehsan  
Tel: 03 3362 1110  
Fax: 03 3362 1110  
Email: [admin@espritestate.com](mailto:admin@espritestate.com)

#### **MONT KIARA**

A1-18-03, Arcoris Business Suite, Jalan  
Kiara, 1-6-13, Block A, Brempark Apt,  
50480 Mont Kiara, Kuala Lumpur  
Tel: 03 6419 2088  
Fax: 03 6419 2088  
Email: [admin@espritestate.com](mailto:admin@espritestate.com)

#### **DENAI ALAM**

NO. 9-2, Jalan Elektron D, U16/D, Denai  
Alam, 40160 Shah Alam, Selangor Darul  
Ehsan  
Tel: 03 7832 1217  
Fax: 03 7832 3839  
Email: [admin@espritestate.com](mailto:admin@espritestate.com)

#### **SUNGAI PETANI**

C-135, Tingkat, 1, Lorong 10, Taman Sejati  
Indah, 08000 Sungai Petani, Kedah  
Tel: 04 430 4445  
Fax: 04 430 4445  
Email: [adminsp@espritestate.com](mailto:adminsp@espritestate.com)